Financial Statements

For the Years Ended June 30, 2015 and 2014

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Avenues for Homeless Youth 1708 Oak Park Avenue North Minneapolis, Minnesota 55411

I have audited the accompanying financial statements of Avenues for Homeless Youth (AHY), a nonprofit organization, which comprise the statement of financial position as of June 30, 2015 and 2014, and the related statements of activity, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on the audit. I conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

(Continued)

INDEPENDENT AUDITOR'S REPORT, continued

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Avenues for Homeless Youth as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Sherry D. Heffernan, Itd.

September 28, 2015

AVENUES FOR HOMELESS YOUTH Statement of Financial Position June 30, 2015 and 2014

		<u>2015</u>		<u>2014</u>
ASSETS				
Cash	\$	471,081	\$	303,636
Board designated cash reserve		454,639		333,885
Accounts receivable		37,384		13,324
Unconditional promises to give		126,999		141,147
Unconditional promises to give in-kind rent, net of unamortized discount of \$54,359 in 2015 and \$6,478 in 2014		517,975		138,689
Prepaid expenses		9,397		3,026
Leasehold improvements, furniture and equipment, net		190,981		184,891
TOTAL ASSETS	\$	1,808,456	\$ 1	1,118,598
TOTAL AGGLTG	Ψ	1,000,400	Ψ	1,110,000
LIABILITIES				
Accounts payable	\$	21,064	\$	17,565
Accrued expenses		79,635		64,369
TOTAL LIABILITIES		100,699		81,934
NET ASSETS				
Unrestricted		328,946		220,273
Board designated operating reserve		454,639		333,885
Total unrestricted net assets		783,585		554,158
Total unlestricted fiet assets		700,000		334,130
Temporarily restricted		303,851		203,101
Temporarily restricted: long-lived assets		106,804		145,175
Temporarily restricted: in-kind rent		513,517		134,230
Total temporarily restricted		924,172		482,506
TOTAL NET ASSETS		1,707,757		1,036,664
TOTAL LIABILITIES AND NET ASSETS	\$	1,808,456	\$	1,118,598

AVENUES FOR HOMELESS YOUTH Statement of Activities Years Ended June 30, 2015 and 2014

NET ASSETS AT END OF YEAR	NET ASSETS AT BEGINNING OF YEAR	INCREASE (DECREASE) IN NET ASSETS	TOTAL EXPENSES	Fundraising	Management and general	Total Program services	Host Home Programs	Program services: Emergency Shelter and Transitional Housing Program	EXPENSES:	TOTAL REVENUES AND OTHER SUPPORT	Net assets released from restrictions Restrictions satisfied by purpose and time	TOTAL REVENUES		Less: costs of direct benefits to donors	Special event revenue	Miscellaneous income	Program services	Grants from governmental agencies and contracts	Grants and contributions	SUPPORT AND REVENUE			
\$ 783,585	554,158	229,427	1,764,544	212,118	154,787	1,397,639	188,167	1,209,472		1,993,971	363,956	1,630,015	99,487	3,990	103,477	781	149,971	707,588	\$ 672,188		Unrestricted		
\$ 924,172	482,506	441,666	1	ı	í	ı	1			441,666	(363,956)	805,622	the first tenths of the fi	_	1	ı	ı	451,622	\$ 354,000		Restricted	Temporarily	2015
\$ 1,707,757	1,036,664	671,093	1,764,544	212,118	154,787	1,397,639	188,167	1,209,472		2,435,637		2,435,637	99,487	3,990	103,477	781	149,971	1,159,210	\$ 1,026,188		<u>Total</u>		
\$ 554,158	466,181	87,977	1,417,632	175,578	114,837	- 1,127,217	200,640	926,577		1,505,609	346,801	1,158,808	34,696	4,000	38,696	1,911	197,430	417,018	\$ 507,753		Unrestricted		
\$ 482,506	541,454	(58,948)		1	1	1	*	1		(58,948)	(346,801)	287,853	1	1	t	ı	ı	156,000	\$ 131,853		Restricted	Temporarily	2014
\$ 1,036,664	1,007,635	29,029	1,417,632	175,578	114,837	1,127,217	200,640	926,577		1,446,661		1,446,661	34,696	4,000	38,696	1,911	197,430	573,018	\$ 639,606		<u>Total</u>		

AVENUES FOR HOMELESS YOUTH Statement of Cash Flows Years Ended June 30, 2015 and 2014

	<u>2015</u>	<u>2014</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase in net assets	\$ 671,093	\$ 29,029
Adjustments to reconcile change in net assets		
to net cash provided by operating activities:		
Depreciation	59,246	55,402
(Increase) decrease in operating assets:		
Accounts receivable	(24,060)	13,139
Unconditional promises to give	14,148	149,352
Unconditional promises to give in-kind rent	72,833	52,000
Prepaid expenses	(6,371)	(151)
Increase (decrease) in operating liabilities:		
Accounts payable	3,499	2,824
Accrued expenses	15,266	7,750
Contributions restricted for long-term purposes:		
In-kind rent	(451,622)	(156,000)
Amortization of discount on unconditional promises to give	 (497)	 5,272
in-kind rent, net		
NET CASH PROVIDED BY OPERATING ACTIVITIES	353,535	158,617
CASH FLOWS FROM INVESTING ACTIVITIES		
Transfer to Board designated operating reserve	(120,000)	(54,000)
Leasehold improvements and equipment purchases, net	 (65,336)	 -
NET CASH (USED) BY INVESTING ACTIVITIES	 (185,336)	 (54,000)
CASH FLOWS FROM FINANCING ACTIVITIES		
	(754)	(619)
Interest income on Board designated operating reserve	 (754)	 (619)
NET CASH (USED) BY FINANCING ACTIVITIES	 (754)	 (619)
NET INCREASE IN CASH	167,445	103,998
CASH AT BEGINNING OF YEAR	 303,636	 199,638
CASH AT END OF YEAR	\$ 471,081	\$ 303,636

AVENUES FOR HOMELESS YOUTH Statement of Functional Expenses Year Ended June 30, 2015

100.0%		12.0%	8.8%	79.2%			
\$1,764,544	\$ 366,905	\$ 212,118	\$ 154,787	\$1,397,639	\$ 188,167	\$ 1,209,472	Total expenses
59,246	4,230	971	3,259	55,016	1,111	53,905	Depreciation
12,151	9,050	290	8,760	3,101		3,101	Miscellaneous
15,707	4,050	1,287	2,763	11,657	5,655	6,002	Travel and meetings
11,505	1,017	380	637	10,488	2,831	7,657	Telephone
7,680	5,037	4,159	878	2,643	100	2,543	Technology
65,664	3,598	1,482	2,116	62,066	1,330	60,736	Supplies
12,138	5,715	4,408	1,307	6,423	2,679	3,744	Printing and postage
6,573	4,195	3,995	200	2,378	301	2,077	Marketing and promotion
5,563	492	275	217	5,071		5,071	Licenses and fees
15,528	2,296	525	1,771	13,232	552	12,680	Insurance
133,016	13,986	2,241	11,745	119,030	1,794	117,236	Occupancy
7,526	896	253	643	6,630	2,251	4,379	Conferences
70,656	35,103	18,049	17,054	35,553	13,520	22,033	Contract services
16,808	ı	1	ı	16,808	245	16,563	Transportation
12,827	1	ı	ı	12,827	5,271	7,556	Activities
89,232	1	t	1	89,232	1	89,232	Program activities: Food and meals
\$1,222,724	1 otal \$ 277,240	<u>raising</u> \$ 173,803	<u>General</u> \$ 103,437	<u>Total</u> \$ 945,484	<u>Programs</u> \$ 150,527	<u>Program</u> \$ 794,957	Salaries, payroll taxes and benefits
	!	Fund-	and		Home	Housing	
			Management		Host	Transitional	
						Emergency Shelter and	
TOTAL	Š	Support Services	Sul	Ö	Program Services	Pro	

AVENUES FOR HOMELESS YOUTH Statement of Functional Expenses Year Ended June 30, 2014

100.0%		12.4%	8.1%	79.5%			
\$1,417,632	\$ 290,415	\$ 175,578	\$ 114,837	\$1,127,217	\$ 200,640	\$ 926,577	Total expenses
55,402	3,339	582	2,/5/	52,063	873	51,190	Depreciation
12,142	8,835	505	8,330	3,307	805	2,502	Miscellaneous
13,247	3,461	593	2,868	9,786	4,786	5,000	Travel and meetings
7,326	499	201	298	6,827	2,669	4,158	Telephone
6,637	2,381	1,273	1,108	4,256	879	3,377	Technology
58,246	2,868	1,095	1,773	55,378	1,481	53,897	Supplies
9,748	6,570	5,879	691	3,178	757	2,421	Printing and postage
6,883	3,705	3,705	1	3,178	3,118	60	Marketing and promotion
3,699	121	1	121	3,578	350	3,228	Licenses and fees
12,560	1,536	318	1,218	11,024	377	10,647	Insurance
98,031	12,919	2,684	10,235	85,112	2,499	82,613	Occupancy
ı	1	ī	ı	ı	I	ı	Conferences
31,390	12,473	156	12,317	18,917	13,530	5,387	Contract services
14,578	1	ı	ı	14,578	ı	14,578	Transportation
9,757	1	ı	ı	9,757	2,910	6,847	Activities
77,688	1	ı		77,688	90	77,598	Food and meals
							Program activities:
\$1,000,298	\$ 231,708	* 158,587	<u>General</u> \$ 73,121	\$ 768,590	<u>Programs</u> \$ 165,516	Program \$ 603,074	Salaries, payroll taxes and benefits
	1 - -	Fund-	and .	 - -	Home	Housing	
			Management		Host	Transitional	
						Emergency Shelter and	
TOTAL	δ	Support Services	Su	es	Program Services	Pr	

Notes to Financial Statements

June 30, 2015 and 2014

1) Summary of Organizational Purpose and Significant Accounting Policies

Organizational Purpose and Nature of Activities

The mission of Avenues for Homeless Youth (AHY) is to provide shelter, short term and transitional housing and supportive services for homeless youth in a safe and nurturing environment. Through such service, Avenues seeks to help youth achieve their personal goals and find a positive transition into young adulthood.

Avenues for Homeless Youth operates five shelter and transitional housing programs in the Twin Cities that support about 250 young people every year. Two are site-based programs and three are community-based host home programs.

While at Avenues, youth no longer need to put their energy into survival. With all basic needs met and 24 hour support, they can focus on important aspects of their development like grades, jobs, relationships, health and wellness, and learning life skills. They also can address crisis issues.

Two Site-Based Shelter and Transitional Housing Programs:

Avenues' two site-based shelter and transitional housing programs - Brooklyn Avenues and Minneapolis Avenues - support 33 homeless youth ages 16 - 21 at a time.

- Brooklyn Avenues, our newest program, supports 12 youth from the northwest suburbs of Hennepin County at our home in Brooklyn Park.
- Minneapolis Avenues, our oldest program, supports 21 youth at a time at our home in North Minneapolis.

While living at Avenues, youth receive all basic needs support (bedroom, bathroom, 3 meals per day, supplies, bus passes, access to computers and phone) and guidance from our staff and trained volunteers 24 hours per day. We take a care coordination approach each youth works with our team of case managers, mental health therapist, nurse, education specialist, engagement coordinator and community partners. Youth stay 120 days on average in these programs, and then get continued support through our After-Care Services.

Three Community-Based Host Home Programs:

Avenues for Homeless Youth coordinates three Host Home Programs - the GLBT Host Home Program, Minneapolis Host Home Program and Suburban Host Home Program. These community, volunteer-based initiatives match homeless youth ages 16 - 22 with volunteers in the community who have been recruited, screened and trained by Avenues.

1) Organizational Purpose and Nature of Activities, continued

- The GLBT Host Home Program supports 10 youth at a time who are lesbian, gay, bisexual, transgender or queer (LGBTQ) in the homes of hosts who themselves are LGBTQ or allies.
- The Minneapolis Host Home Program supports 10 youth at a time from Minneapolis in host homes throughout Minneapolis.
- The Suburban Host Home Program supports 10 youth at a time from the suburbs of Hennepin County in host homes located throughout the suburbs.

Basis of Accounting and Presentation

The financial statements of AHY have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities. AHY is required to report information regarding financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Cash and Cash Equivalents

For purposes of the statement of cash flows, AHY considers all unrestricted cash and other highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents designated for long-term purposes or received with donor-imposed restrictions limiting their use to long-term purposes are not considered cash equivalents for purposes of the statement of cash flows.

Concentrations of Credit Risk

Financial instruments that potentially subject AHY to concentrations of credit risk consist principally of temporary cash investments and unconditional promises to give. The organization places its temporary cash investments with financial institutions as noted below. Concentrations of credit risk with respect to unconditional promises receivable are limited due to the financial stability of the contributors. Unconditional promises to give include amounts from three donors at June 30, 2015 comprising 94% of the balance and from three donors at June 30, 2014 comprising 89% of the balance. The unconditional promises to give of in-kind rent are with the Minneapolis Public Housing Authority, City of Minneapolis and the Brooklyn Park Economic Development Authority, City of Brooklyn Park.

1) Significant Accounting Policies, continued

Concentrations of Credit Risk Arising from Cash Deposits in Excess of Insured Limits

The organization maintains its deposits in financial institutions located in the Twin Cities. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2015, the organization's uninsured cash balances, including the Board designated cash reserve, were approximately \$426,000.

Significant Concentrations of Contributions and Grants

Grants and contributions and government grants are received from both national and local institutions. AHY received approximately 31% of its total revenues and other support from two governmental agencies in 2015 and approximately 38% of its total revenue and other support from three governmental agencies in 2014.

Donated Assets

Noncash donations, such as food inventory and supplies for the residents use, are recorded as contributions at their estimated fair values at the date of donation.

Donated Use of Long-Lived Asset

The donations of the use of the buildings by the Minneapolis Public Housing Authority and the Brooklyn Park Economic Development Authority (see footnote 3) are recorded as contributions at fair value at the date of donation. These donations have been recorded as an increase in temporarily restricted net assets. Avenues reclassifies temporarily restricted net assets to unrestricted net assets annually for the amount of rent expense relating to the use of the donated properties.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by AHY.

Volunteers also provide services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria under generally accepted accounting principles were not met. Volunteers perform a variety of tasks that assist AHY with specific programs. AHY received approximately 3,785 and 2,000 volunteer hours valued at approximately \$83,000 and \$44,000 in 2015 and 2014, respectively. These estimates do not include a valuation of the 24-hour per day housing and support provided by our host home volunteers.

Notes to Financial Statements

1) Significant Accounting Policies, continued

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for estimated uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. There have been no charges to bad debt expense or the valuation allowance.

Leasehold Improvements, Furniture and Equipment

Leasehold improvements, furniture and equipment are carried at cost, or if donated, at the approximate fair value at the date of donation. Depreciation of furniture and equipment is computed using the straight-line method over estimated useful lives varying from three to seven years. Depreciation of leasehold improvements is computed using the straight-line method over the shorter of the estimated useful life of the improvement or the remaining lease term.

Designation of Unrestricted Net Assets

In 2010, the Board of Directors designated a reserve account to ensure the stability of the mission, programs, employment and ongoing operations of the organization. The target minimum reserve account is equal to at least three months of average operating costs. This amount is held in a separate bank account. The balance was \$454,639 and \$333,885 at June 30, 2015 and 2014, respectively.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could differ from those estimates.

Restricted and Unrestricted Revenue

Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Notes to Financial Statements

1) Significant Accounting Policies, continued

Restricted and Unrestricted Revenue, continued

Contributions that the donor requires to be used to acquire long-lived assets, such as leasehold improvements, are reported as temporarily restricted. The value of the long-lived asset is released from restriction ratably over the useful life of the asset.

Government Grants and Contracts

Government grants and contracts are recorded as revenue when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, AHY will record such disallowance at the time the final assessment is made.

Expense Allocation

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expenses studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the organization.

Income Taxes

AHY has a tax-exempt status under Code Section 501(c) (3) of the Internal Revenue Code and Minnesota Statutes 290.05. It has been classified as an organization that is not a private foundation under Section 509(a)(2) of the Internal Revenue Code and charitable contributions by donors are tax deductible.

2) Promises to Give

Unconditional promises to give are as follows at June 30, 2015 and 2014:

		<u>2015</u>		<u>2014</u>
Receivable in less than one year	\$	91,999	\$ 1	41,147
Receivable in one to three years		35,000		
Total unconditional promises to give	<u>\$</u>	126,999	\$ 1	41,147

The discount to present value amount is not significant and uncollectible promises are expected to be insignificant.

3) Unconditional Promise to Give of In-Kind Rent

AHY has a 20-year lease, through April 15, 2018, with the Minneapolis Public Housing Authority, City of Minneapolis, to lease a building for \$1 per year for Avenues' operations in Minneapolis. The lease can be terminated without cause at the end of any three year period during the term. AHY is responsible for the operational costs of the property, including maintenance and repairs and leasehold improvements, all of which will become the property of the City of Minneapolis upon expiration of the lease.

3) Unconditional Promise to Give of In-Kind Rent, continued

On September 25, 2014 AHY entered into a 10-year lease, with the Brooklyn Park Economic Development Authority, City of Brooklyn Park, to lease a building for \$1 per year for a facility that will allow AHY to operate a homeless youth shelter and transitional housing facility for twelve youth ages 16-21. This program is referred to as Brooklyn Avenues. The 10-year term commenced at date of occupancy which was February 2015, and can be renewed for an additional 10-year period at the end of the lease. The lease can be terminated without cause with a nine month notification. AHY is responsible for the operational costs of the property, including maintenance and repairs and leasehold improvements, all of which will become the property of the City of Brooklyn Park, upon expiration of the lease.

The unconditional promises to give of in-kind rent have been recorded at estimated fair market value (which cannot exceed the estimated fair value of the building at the time Avenues received the unconditional promises to give). Amounts due more than one year later are recorded at the present value of the estimated annual rent value, discounted at approximately 3%. Amortization of the discount is credited to temporarily restricted contribution income.

As the annual rent is incurred, the related resources are classified as unrestricted net assets.

Unconditional promises to give in-kind rent consisted of the following at June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Less than one year	\$ 102,000	\$ 52,000
One to three years	191,167	93,167
Over three years	279,167	_
·	572,334	145,167
Discount to present value	<u>-54,359</u>	6,478
Net unconditional promise to give in-kind rent	<u>\$ 517,975</u>	<u>\$ 138,689</u>

4) Leasehold Improvements, Furniture and Equipment

Leasehold improvements, furniture and equipment consist of the following at June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Leasehold improvements	\$ 292,402	\$ 292,402
Furniture and equipment, Minneapolis	90,419	75,080
Furniture and equipment, Brooklyn	46,178	
• • •	428,999	367,482
Less accumulated depreciation	<u>238,018</u>	<u> 182,591</u>
•	<u>\$ 190,981</u>	<u>\$ 184,891</u>

4) Leasehold Improvements, Furniture and Equipment, continued

Depreciation expense was \$59,246 in 2015 and \$55,402 in 2014.

5) Temporarily Restricted Net Assets

Temporarily restricted net assets consist of the following at June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
For future year programs	\$ 303,851	\$ 203,101
Long-lived leasehold improvement, net of	106,804	145,175
amortization		
Promise to give of rent, net	513,517	134,230
	\$ 924,172	\$ 482,506

6) In-kind Contributions

AHY records in-kind contributions at fair market value at date of donation. In-kind contributions included the following as of June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Food	\$ 18,355	\$ 16,156
Youth supplies and activities	34,453	32,893
Rent	451,622	156,000
Professional fees	5,619	
	<u>\$ 510,049</u>	\$ 205,049

7) Retirement Plan

In February 2013 AHY adopted a defined contribution plan covering all employees six months after hire. Avenues has elected to contribute an amount equal to 1% of each employee's wages automatically (without regard to whether the employee contributes) and to match an additional 50% of an employee's first 2% contribution. Total expense was approximately \$15,600 and \$13,000 for the years ended June 30, 2015 and 2014, respectively.

8) Income Taxes

The organization has evaluated its potential exposure for uncertain tax positions and management has expressed there are no uncertain tax positions as of June 30, 2015. Tax returns for the past three tax years remain open for examination by tax jurisdictions.

9) Subsequent Events

AHY has evaluated subsequent events through September 28, 2015, the date the financial statements were available to be issued. AHY is not aware of any subsequent events that require recognition or disclosure in the financial statements.